

CURRICULUM VITAE
Dr Irene Fafaliou

1. Personal details:

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2. Current Post:

29 March 2013-present **Associate Professor** in Enterprises and Small & Medium Sized support Policies, Department of Economics, University of Piraeus, GR.

3. Academic Appointments - teaching experience and supervision:

March 2013-today: **Associate Professor, Department of Economic Sciences, University of Piraeus**

- Teaching undergraduate courses in the areas of *Industrial Economics, Industrial Policy, Entrepreneurship I, Entrepreneurship II, Greek and International Economy.*
- Teaching graduate courses in the areas of *Entrepreneurship & Innovation Management, Business Strategy in Healthcare Industry, and Principles of Management in Healthcare Industry.*

1/09/2013-14: **Greek Open University, School of Social Sciences, as Module Coordinator and an Adjunct Faculty Member**

Distance learning Curriculum for DEO40: "*Administration of Businesses & Organizations*"

1/09/2009-13: **Greek Open University, as an Adjunct Faculty Member**

Distance learning Curriculum for DEO11: "*Introduction to Business Management & Organizations*"

1/09/2012-present: **E-learning Program, University of Piraeus, Department of Economics**

Module 1: "Entrepreneurship: Creation of New Ventures – New Business Models."

Module 2: "Social Entrepreneurship"

1/09/2009-1/09/2012: **E-learning Program, University of Piraeus, Department of Banking and Financial Management**

Module: "Entrepreneurship for Young people, Women and Business Executives."

2008-March 2013: **Assistant Professor, Department of Economic Sciences, University of Piraeus**

- Teaching undergraduate courses in the areas of *Industrial Economics, Industrial Policy, Entrepreneurship I, Entrepreneurship II, Entrepreneurship in Practice, Greek and International Economy.*
- Teaching graduate courses in the areas of *Economics of Entrepreneurship & Policy, Innovation Management, Business Strategy in Healthcare Industry, and Principles of Management in Healthcare Industry.*

2004-2008: **Lecturer, Department of Economic Sciences, University of Piraeus**

- Taught courses at undergraduates: *Industrial Economics; Industrial Policy; Entrepreneurship; Greek and International Economy.*
- Taught courses at postgraduates: *Economics of Entrepreneurship & Policy; Innovation Management; Business Strategy in Health Industry; Basic Principles of Management.*

1989-2003: Teaching and Research Assistant, Department of Economic Sciences, University of Piraeus

- Taught courses in *Industrial Economics; Foreign Direct Investments-Transnational & Multinational Companies; Labor Markets Policies; Industrial Policy; Issues of the Greek Economy and Industry.*

1983-1985: Teaching / Research Fellow in Macroeconomic Theory, Department of Economic Sciences, University of Piraeus

- Taught modules at undergraduate level: *Economic Analysis*

Up to 1980: Teaching / Research Fellow, Department of Business Administration, University of Macedonia, Thessaloniki, GR (Laboratory of Merchandizing Technology)

- Taught modules at undergraduate level: *Industrial Sectors and Merchandizing Technology.*

4. Other Academic Appointments

- 2010-2013: member of the LLP Erasmus Programme Committee, Department of Economics, University of Piraeus.
- 2010-2013: member of the Committee for the Erasmus Placement Programme, Department of Economics, University of Piraeus.
- 2009-present: Appointed representative of the Department of Economics to Career's Office of the University of Piraeus.
- 2009-2013: representative of the Department of Economics to the *Innovation and Entrepreneurship Unit (MoKEP)* of the University of Piraeus.
- 2009-2013: member of the Steering Committee for the establishment of the Centre for Entrepreneurship at the University of Piraeus, in the context of the Operational Programme "Education and Lifelong Learning 2007-2013".

5. Editorial Board Member:

- The International Journal of Economic Research (from 2010 today)
- EBES Anthology Journal (from 2011 today)

6. Manuscript Reviewer:

- USASBE (United States of America Small Business Enterprises) Conference 2012,
- International Journal of Innovation and Regional Development,
- International Journal of Entrepreneurship and Innovation Management,
- International Journal of Economics & Business Research (IJEBR),
- International Journal of Cooperative Management,
- Global Business & Economic Anthology (GBEA)
- New Harmony Press,
- European International Business Academy,
- SPOUDAI Quarterly Economic Journal.

7. Academic Qualifications:

- **Leicester University**, Leicester, UK, Department of Economics, Faculty of Social Sciences.

Doctor of Philosophy (Ph.D.) in *Social Sciences* (July 2001)

Major Fields: Industrial Economics; Enterprise and Small & Medium Sized support Policies.

Thesis Title: “*The Role of the European Small & Medium Size Enterprise (SME) as a Means to Combat Unemployment and Social Exclusion in the Context of the Dual Economy*”.

Head of the Viva Committee: Prof. Peter Jackson

- **University of Manchester (UMIST)**, Manchester, UK, Faculty of Technology, Department of Management Sciences.

Post-graduate Diploma in Technical Sciences (Febr. 1982).

Major Fields: *Manpower Studies and Industrial Relations*

Dissertation: “Personnel Policies and Management Practices in a Steel Company”.

Supervisor: Dr Derek Torrington, Senior Lecturer

- **University of Macedonia** - Graduate School of Economic and Social Sciences, Thessaloniki, GR. Faculty of Economics and Social Science, Department of Business Administration: **B.Sc.** in *Business Administration*.

8. Vocational Training:

- **Thames Valley University**, Berkshire, England.

International Certificate in *Training and Human Resources Development* (1993).

European Institute of Personnel and Development (I.P.D.). Postgraduate Program: “Train the Trainers”.

Final assignment: “Client-Centered Services: An innovative training programme addressed to sales employees of a Department Store located in the center of Athens”.

Supervisor: Ms Diana Warren, Principal Lecturer.

9. PH.D. SUPERVISION:

- Κομμάτας Διονύσης «Ο Ρόλος της Ανοιχτής Καινοτομίας στην Ανταγωνιστικότητα των Μικρών και Μεσαίων Επιχειρήσεων». Επιβλέπουσα (από 2013).
- Μουσταφέρη Ευγενία «Η Οικονομική Επίδραση της Μετανάστευσης στο Ελληνικό Σύστημα Υγείας», Μέλος τριμελούς επιτροπής (από το 2013).
- Αντώνης Κύρου «Παράγοντες που επηρεάζουν τη Διεθνή Ροή των Κεφαλαίων (FDI). Μέλος τριμελούς επιτροπής (από το 2012).
- Eirini Meggouli, “Manpower Planning for Primary Healthcare Organization”. University of Piraeus, Department of Economics (Member of the Ph.D. Committee since 2012).
- Eirini Ramfou, “The transportation of goods as inductive effect of business performance”. University of Piraeus, Department of Economics (Member of the Ph.D. Committee: Completed).
- Maria Kalantzi, “A Study on the monopoly power of the Greek manufacturing industry with emphasis in the food industry”. University of Ioannina, School of management of natural resources & enterprises, Dept of Business Administration of Agricultural Products & Food. (Member of the Ph.D. Committee: Completed).
- Gregory Giannarakis, “Performance Indicators of Corporate Social Responsibility: The case of the telecommunications industry”. Aegean University, Department of Shipping and Transport (Member of the Ph.D. Committee: Completed).

10. Research Interests:

Competitiveness of firms and markets; Entrepreneurship; Entrepreneurship Education; Technology Transfer and Commercialization; Corporate Social Responsibility & Business Ethics; Innovation in Small & Medium Sized Enterprises and policies.

11. Research Committees and Networks – Certified researcher:

2013-present: Business Mentors Network (from July 2013) E-book

2013-present: Member of the National Board for the Global Entrepreneurship Week (from Sept 2013)

2011-present: Member of the counselling committee of experts for the *Future Leaders Initiative*.

2009-present: Founding member of the *European Asian Economics, Finance and Science Association*.

2005-present: Member of the *Research Committee 10: Participation, Organizational Democracy and Self-Management*. The International Sociological Association (ISA).

2009-2010: Member in the Advisory Board of the *Eurasia Business and Economics Society* (EBES).

1997-2005: Researcher of the *Austrian Institute for Small and Medium Size Enterprises' Research*.

1997-2005: Researcher of the *European Observatory for SMEs*, European Network for SME Research"/ENSR).

1996-1999: Researcher of the *European Network Ciretoq / Circles on Trends in Occupations and Qualifications* (CEDEFOP).

1995-present: *Accredited Member of the European Commission in Greece*, after attending and successfully completing training courses targeted to public sector executives on European Union Policy Issues.

1993-1995: National Researcher of the *FORCE Program*.

11. Member of Societies and Associations:

- United States Association for Small Business & Entrepreneurship (USASBE) (2009-).
- European Council for Small Business & Entrepreneurship (ESSB) (2009-).
- Society for the Study Emerging Markets (2009-).
- International Society in Economics, Finance & Accounting, and Econometrics (2008-).
- DIME-Dynamics of Institutions and Markets in Europe (2008-)
- International J. Schumpeter Society (2008-).
- International Atlantic Economic Association (2007-)
- European Association of Research in Industrial Economics (EARIE) (2005-).
- International Society for Professional Innovation Management (ISPIM) (2005-).
- European International Business Academy (EIBA) (2002-).
- American - Hellenic Chamber of Commerce (2002-2008)
- Alumni Society of Leicester University, UK (2001-)
- Alumni Society of University of Manchester (UMIST), UK (1982-)
- Economic Chamber of Greece

12. Key Qualifications:

- In-depth knowledge of issues related to industrial policy, entrepreneurship, innovation management, and small & medium sized enterprises.
- Extensive experience in European Union funded projects.

- Familiarity and extensive working relations with European and national private and public institutions as well as third sector initiatives related to industrial and entrepreneurial issues, innovative start up firms, business policies, and Life-Long Learning.

13. Positions of Responsibility held (other than academic):

1997-1999

Organization : **National Institute of Labor**, Ministry of Labor and Social Affairs

Location : Athens, Greece

Position : Senior Technical Support Advisor

Description : Design, planning and implementation of the “Territorial Employment Pacts” in Greece.

1997-1998

Organization : **Organization of Economic Co-operation and Development (OECD) & Hellenic Export Organization**

Location : Alexandria, Egypt; Casablanca, Morocco; Athens, Greece

Position : Technical support services (counseling & training facilitator)

Description : Development and training of entrepreneurs and top-executives on global trading issues and advisory services on the impact of entrepreneurial activity in the context of bilateral trading agreements.

1992-Present:

Organization: **Center of Economic Research of the University of Piraeus (K.E.P.P.):**

Location : Athens, Greece

Position : Researcher

Description : European Union Research Programs on SMEs and Employment Issues.

1988-1998:

Organization :

- **CEDEFOP** (European Centre for the Development of Vocational Training),
- **EUROTECNET DG V, DG XXII** (Task Force Human Resources),
- **S.f.S.** (Sozialforschungsstelle, Dortmund, Germany),
- **CIREM** (Centre for European Initiatives and Research in the Mediterranean),
- **S.I.R.C.** (Service Industrial Research Centre, University College, IRL, Dublin),
- **U.C.E.T.A.** (Union de Cooperativas de Travail), A.I.T. (Association Interprofessionnelle de Terrasson)

Location : Various E.U. member countries

Position : Researcher

Description : Industrial restructuring and human resources development projects; Continuous vocational training and labor market studies.

1985-88:

Organization: **Ministry of Education**, Office of the Secretary General

Location : Athens, Greece

Position : Scientific fellow

Description : Manpower planning for Academic Institutions in the context of The National Council of Higher Education; member of various task-forces working with the Organization for the Economic Cooperation and Development/OECD (for e.g., Group on Scientific and University Research).

1980-1997:

Organizations :

- Association of Greek Industries of Northern Greece,
- Hellenic Productivity Centre (EL.KE.PA),
- Labor Force Employment Organization (O.A.E.D.),
- General Confederation of Greek Small Businesses and Trades (GSEVEE),
- Chamber of Commerce and Industries,
- Piraeus Commerce Association

Location : Thessaloniki & Athens, Greece

Position : Technical support Advisor

Description: Various projects on SMEs restructuring and training programs.

1979-80:

Organization: **Institute of Economics and Industrial Research (I.O.B.E.)**

Location : Athens, Greece

Position : Researcher

Description : Industry studies and related employment and vocational issues

1978-79:

Organization: **Hellenic Management Association**, Institute of Production Management

Location : Thessaloniki, Greece

Position : Technical support fellow

Description : Labor productivity issues in manufacturing companies operating in the industrial zone of Thessalonica and the wider area of Northern Greece .

14. Published Work (indicative list)

14.1 Papers in refereed Journals:

1. "Corporate Social Responsibility and Company Performance – Evidence from four European Countries" (2013) (with N. Osmanagic- Bedenik, M. Porada – Rochon, D. Labas and A. Rausch), *The Holistic Environmental Journal*, No 3, pp. 153-173.
2. "Analyzing entrepreneurial potential – A comparison of students in Germany and Greece" (2013), (with W. Ruda, T.A. Martin, R. Ascúa and B. Danko), *Journal of Marketing Development and Competitiveness*, Vol. 7(3), pp. 96-111. (ISSN#2155-2843).
3. "Similarities and Differences between Households and SMEs' Financial Knowledge and Behaviour: A Greek Survey" (2013), (with M. Stefanitsis and J. Hassid), *'SPOUDAI' Journal of Economics and Business*, Vol. 63, Issue 1-2, pp 7-30.
4. "The Determinants of Business Start-Ups in Tertiary Education: Evidence for Greece through a Panel Data Approach" (2013 in press) (with N. Apergis) *Journal of Economics and Finance*. DOI: 10.1007/s12197-011-9216-5. [See first on-line publication 3-12-2011: <https://springerlink3.metapress.com/content/3238554104202r23/resource-secured/?target=fulltext.pdf&sid=mdcap2v4ejixwi3brxfsywyg&sh=www.springerlink.com>]
5. "Controlling and Sustainability. Empirical Evidence from Europe" (2013) (with N. Osmanagic-Bedenik, A. Rausch, D. Labas and M. Rochon), *Zagreb International Review of Economics & Business*, Vol. XVI, No.1, May 2013, p. 37-63 (ISSN 1331-5609).
6. "Competitiveness of the Euro Zone Manufacturing: A Panel Data Analysis" (2013) (with M.L. Polemis), *International Advances in Economic Research*, Vol. 19, Issue 1, pp. 45-61, DOI: 10.1007/s11294-012-9381-0. Available on line at: <http://www.springerlink.com/openurl.asp?genre=article&id=doi:10.1007/s11294-012-9381-0>
7. "Does financial Knowledge in Small & Medium-Sized Enterprises matter? An empirical survey for Greece" (2013) (with M. Stefanitsis & J. Hassid), *International Journal of Economics and Business Research* (IJEER), Vol. 5, No 1, pp. 96-113.
8. "Early Warning Systems – An Empirical Evidence" (2012) (with N. Osmanagic- Bedenik, A. Rausch, and D. Labas), *Market Journal*, Vol. 24, No. 2, pp. 201-218. Available on line at: http://hrcak.srce.hr/index.php?show=clanak&id_clanak_jezik=140689
9. "Students' Propensity to Entrepreneurship: an Exploratory Study from Greece" (2012), *International Journal of Innovation and Regional Development (IJIRD)*, Vol. 4, No. 3/4, pp. 293-313. Special Issue on: "Innovative Entrepreneurship: Sources of Innovation, Policies and Learning". DOI: 10.1504/IJIRD.2012.047563
10. "Market power in oil industry: the wholesale and retailing case" (2012) (with M. Polemis), *Economics and Finance Notes Journal*, Vol. 1, Number 1, Jan-Jun 2012, pp. 1-18.

11. "Competitiveness of the coastal ferry boat industry: Evidence from Sees in Greece" (2010) (with M. Polemis), *Global Business & Economic Anthology (GBEA)*, Vol. II, Issue 2, pp. 20-32. ISSN: 1553-1392.
12. "Is rationing an option for approaching Healthcare services provision? The case of the Greek cardiac patients" (2010) (with E. Tzanalaridou & A. Ballas), *International Advances in Economic Research Journal*, Vol. 16, No. 1, February 2010, pp. 109-122. (Published and available on line from 16-11-2009). DOI:10.1007/s11294-009-9249-0. <<http://www.springerlink.com/content/48470n228lr80hl6/>>
13. "Trends in the European electricity market: the case of Greece" (2010) (with M. Polemis), *International Journal of Economics and Business Research* (IJEER), Vol. 2, No 5, pp. 369-386. DOI: <http://dx.doi.org/10.1504/IJEER.2010.035006> <http://www.inderscience.com/search/index.php?action=record&rec_id=35006&prevQuery=&ps=10&m=or>
14. "Policy Measures Aiming at Reducing CO₂ Emissions: An Analysis of the Greek Experience" (2010) (with M. Polemis), *International Journal of Business Policy and Economics* (former name: *Applied Economics and Policy Analysis*), Vol. 3, No 2, July-December 2010, pp. 249-264. (ISSN: 0973-5801)
15. "Commercialising research results in immature technology transfer markets: cases from the Greek experience" (2010) (with N. Melanitis and V. Tsakalos), *International Journal of Entrepreneurship and Innovation Management*, Vol. 11, No. 2, pp. 213-227. DOI: 10.1504/IJEIM.2010.030069. Published and available also online at: <<http://www.inderscience.com/browse/index.php?journalID=7&year=2010&vol=11&issue=2>>.
16. "Liberalisation of the European natural gas market: Myth or reality? Evidence from Greece" (2009) (with M.L. Polemis). In Rezitis A. (ed.) *Research Topics in Agricultural and Applied Economics*, London: Bentham Science Publishers, 2009, Ch. 11, pp. 168-183. Available also at the following link: <<http://bentham.org/ebooks/9781608050987/index.htm>>.
17. "The Control of Finance and Industry in Modern Democracies" (Jan-June 2009) (with J. Donaldson), *The Journal of World Economics Review* (JWER), Vol. 4, No 1, pp 23-37. ISSN: 0973-4368.
18. "Technology watch: an empirical analysis of the technology supply and demand in Europe, in relation to technology and organizational characteristics" (2009) (with N. Melanitis), *International Journal of Economic Research*, Vol. 6, No. 1, pp. 51-60. (ISSN: 0972-9380).
19. "Transparency and Disclosure Scores of Greek Listed Firms: An Empirical Study" (July 2008) (with A. Ballas & D. Kaforos), *International Journal of Economic Research*, Vol. 5, No 2, pp. 173-184. (ISSN: 0972-9380).
20. "Market Shares and Concentration in the EU Auditing Industry: the Effects of Andersen's Demise" (Nov. 2008) (with A. Ballas), *International Advances in Economic Research Journal*, Vol. 14, No. 4, pp. 485-497. DOI: 10.1007/s11294-008-9167-6. <<http://www.springerlink.com/content/2575ux2144l13v77/>>
21. "The Contribution of Privatization to Welfare" (Nov. 2007) (with J. Donaldson), *International Advances in Economic Research Journal*, Vol. 13, Number 4, pp. 461-474. DOI: 10.1007/s11294-007-9111-1 (ISSN: 1083-0898).
22. "Principles of Administration Revised" (May 2007) (with J. Donaldson), *International Journal of Social Economics*, Vol. 34, Issue 5, pp. 297-309. DOI: 10.1108/03068290710741561.
23. "Privatization's Narrative of State-Owned Services: panacea or threat to businesses and labour forces democracy" (Dec 2006) (with J. Donaldson), *International Journal of Cooperative Management*, Vol. 3, No. 1, pp. 39 - 44.
24. "Is the European Shipping Industry Aware of Corporate Social Responsibility? The case of the Greek-owned short sea shipping companies" (July 2006), (with M. Lekakou & J.Theotokas), *Marine Policy*

Journal, Vol. 30, Issue 4, pp. 412 - 419. [Also available on line from: 25 May 2005, <http://www.sciencedirect.com>].

- 24.1 The Abstract has been published also in *Law and Policy Digest*, Vol. 5, No 1, 2006.
- 24.2 The article is included in the top *TOP 25s of Sciencedirect* articles within the *Journal of Marine Policy* for year 2006.
25. “Internationalization and Human Resources Development in European Small Firms: A Comparative Study” (April 2006), (with J. Hassid), *Production Planning and Control Journal: The Management of Operations. Special Issue: Production and Operations under SME’s perspective*, Vol. 17, No 3, pp. 247- 256. DOI: 10.1080/09537280500285086.
26. “The Theory of the Firm: R. H. Coase – 66 years later” (2005), (with V. Pekka-Economou), *Spoudai Quarterly Economic Journal*, Vol. 55, Issue 1, No. 1, pp. 89 - 113.
27. “The Ambiguity of the Enterprise Resource Planning (ERP): Hit or Doom?” (2005) (with P. Zervopoulos), *European Research Studies Journal*, Vol. VIII, Issue (3-4), pp. 101-119.
28. “Business Ethics, Corporate Social Responsibility and Corporate Governance: a Review and Summary Critique” (2003), (with J. Donaldson), *European Research Studies Journal*, Vol. VI, Issue (1-2), pp. 97 - 117.
29. “The problematic nature of the globalization thesis: Its strategic implications for small and medium sized private and social economy enterprises” (2003), *International Journal of Cooperative Management*, University of Leicester, UK, Volume 1, July 2003, pp. 23 - 34.
30. “Underlying Values and consequences in financial services” (2003), (with J. Donaldson), *International Journal of Value-based Management*, 16/3, Kluwer Academic Publishers, Dordrecht, Netherlands, pp. 265-280. DOI: 10.1023/A: 1025818025937.
31. “The Historical Course of the Greek Coastal Transport Services: from the middle of the 19th to the end of the 20th century” (2003) (with M. Lekakou), *Archives of Economic History Journal*, Volume XV, Issue I, January – June 2003, pp. 127 - 153.

14.2 Papers in referred Volumes

32. I. Fafaliou (with I. Theotokas) (2007), “Entrepreneurial Excellence in Maritime Industry: from Cost-leadership to Innovation and emphasis on Quality”. In *Essays in honour of Professor K. N. Dervitsiotis* “Quality and Entrepreneurial Excellence”. (In Greek) [under publication]
33. I. Fafaliou (with H. Theodoropoulou) (2003), “The local aspects of regional and employment strategies; Indicators issues involved in evaluation processes of developmental policies”. In *Essays in honour of Professor Apostolos Lazaris*, B’ Vol., (Ed) University of Piraeus, pp. 209-232

14.3 Books

1. David J. Storey, Francis Greene, Joseph Hassid, Irene Fafaliou *Entrepreneurship for Small & Medium Sized Enterprises*. Publisher: KRITIKI, 2011, Athens (in Greek).
2. Irene Fafaliou (2011) *Entrepreneurship I: Basic concepts and Perceptions*. Available also on line at the “Innovation and Entrepreneurship Unit” of the University of Piraeus (in Greek) (<http://mokep.unipi.gr>).

14.4 Book Chapters in international and national publications

- (Ch. 1) Fafaliou I. (Jan 2012). In: Hassid J. (Ed.) ENTREPRENEURSHIP II – Tutorials: *Track “Social Entrepreneurship*, pp 220-303. Publisher: Research Center of the University of Piraeus (ISBN: 978-960-93-3685-7).

- (Ch. 2) Fafaliou, I. (June **2008**). Human Resources. In: Hassid J. and Komselis A. (eds.) *INTRODUCTION TO ENTREPRENEURSHIP- PART C: Entrepreneurial Small Firms' Management Essentials of SME Management & Entrepreneurial Management*. Available also on-line at: <<http://entrepreneurship-georgia.unipi.gr>>.
- (Ch. 3) Lekakou, M. and Fafaliou, I. (2006). The Coastal Shipping Issue in Greece: State Policies, Market Structure and Key Causes. In Hatzioannou M.C. and Harlaftis G. (Eds.) *Following the Nereids: Sea routes and maritime business, 16th- 20th centuries*, Athens: KERKYRA Publications, pp. 166-180.
- (Ch. 4) Fafaliou, I. (2006). Human Resources Management in Small Firms. In J. Hassid (Ed.) *Modules in Entrepreneurship*, Chapter 3rd, Vol. 4th, Athens. (In Greek)

14.5 Book editing:

- I. Fafaliou (2013 in press). Editing and Adaptation in Greek of the book of Frank Hoy & Pramodita Sharma, *“Family Firms – An Entrepreneurial Approach”* Athens 2010: “Ion-Ellin” Publications. On behalf of Pearson Prentice Hall.
- I. Fafaliou (**2010**) (co-Editor). Editing and Adaptation in Greek of the book of Arthur C. Brooks, *“Social Entrepreneurship” –A Modern Approach to Social Venture Creation”*, Athens: “Ion-Ellin” Publications. On behalf of Pearson Prentice Hall.
- I. Fafaliou (**2009**). Editing and Adaptation in Greek of the book of Michael E. Porter & Elizabeth Olmsted Teisberg, *“Redefining Health Care – Creating Value-based Competition on Results”*, Athens 2009: “Ion-Ellin” Publications. On behalf of Harvard Business School Press.
- I. Fafaliou (2006) (co-Editor): Editing and Adaptation in Greek of the book *“INDUSTRIAL ORGANIZATION – Theory and Practice”*, Vol. I, by Don E. Waldman and Elisabeth J. Jensen, Athens: «Ellin» Publications. On behalf of Addison – Wesley publishing, USA.
- I. Fafaliou (2006) (co-Editor): Editing and Adaptation in Greek of the book *“INDUSTRIAL ORGANIZATION - Theory and Practice- Competition policy and Case Studies”*, Vol. II, by Don E. Waldman and Elisabeth J. Jensen, Athens: «Ellin» Publications. On behalf of Addison – Wesley publishing, USA.

□14.6 Publications in refereed Conference Proceedings and Presentations:

14.6 Publications in refereed Conference Proceedings and Presentations:

1. “The Role of Corporate Social Responsibility in Higher Education: A pilot Survey from Greece” (with F. Rizos). In *9th. HSSS National & International Conference*, 11 - 13, July, 2013, Volos, Greece.
2. “The propensity of SMEs to innovate: A cross-country approach” (with M. Stefanitsis, N. Osmanagic-Bedenik, M. Porada-Rochon, A. Skaržauskienė & D. Yannelis). In *Business & Economics Society International (B&ESI) Conference in Monte Carlo*, Monaco (July 6-9, 2013).
3. “Competitive Conditions in the EU-27 banking industry” (with N. Apergis & M.L. Polemis). In *Western Economic Association International (WEAI) 10th Biennial Pacific Rim Conference in Tokyo*, Japan. Thursday-Sunday, March 14-17, 2013 | Keio University, Mita Campus.
4. “Exploring the relationship between SMEs and innovation: A first approach to the Greek case” (with M. Stefanitsis). In *European Asian Economics, Finance, Econometrics and Accounting Science Association*, Conference Meetings in Taipei, Taiwan, September 5-8, **2012**.
5. "Analyzing entrepreneurial potential – A comparison of students in Germany and Greece" (with W. Ruda, T.A. Martin, R. Ascúa and B. Danko). In *ICSB (International Council for Small Business) 57th 2012 World Conference*, Wellington, New Zealand, June 10-13, **2012**, Track 13: New Venture Creation, pp. 3456-3479.

6. "Similarities and differences between households and SMEs financial knowledge and behaviour: a Greek survey" (with M. Stefanitsis & J. Hassid). In *Forum for Economists International Conference*, Amsterdam, Netherlands, June 1-4, **2012**.
7. "Early Warning System –An international comparison" (with N. Osmanagic- Bedenik, A. Rausch & D. Labas). In *EBES 2012 Istanbul Conference – Istanbul*, Turkey, May 24th, 25th, and 26th, **2012**.
8. "Measuring the competitiveness of the Euro zone Manufacturing: Lessons learned from panel data analysis" (with M. L. Polemis) (**2012**). In *73rd International Atlantic Economic Conference*, Istanbul Turkey, 28-31 March 2012 (CD-ROM).
9. "Conflict management of Nurse in the Working Environment of Public General Hospitals: A Case Study" (with D. Papadopoulou) (**2011**). In *7th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry* focused on "Health & Health Services following the Memorandum", Athens, 14-17 December 2011, Athens Megaron of Music. (In Greek)
10. "Employees' Satisfaction: Case Study of a Commercial Company involved in Launching, Promoting and Distributing exclusive Medical Products in Greece" (with P. Stasinopoulou) (**2011**). In *7th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry* focused on "Health & Health Services following the Memorandum", Athens, 14-17 December 2011, Athens Megaron of Music. (In Greek)
11. "Financial Knowledge and Financial Behaviour of Small and Medium Sized Firms: a First Approach to the case of Greek SMEs" (with J. Hassid & M. Stefanitsis) (**2011**). In *7th International ASECU Conference - Rostov State University of Economics*, Rostov-on-Don (Russia), 12-13 Sept 2011.
12. "Does financial Knowledge in Small & Medium-Sized Enterprises matter? An empirical survey for Greece" (with M. Stefanitsis & J. Hassid) (**2011**). In *Business & Economics Society International Conference*, Split, Croatia, 6-9 July 2011.
13. "Business Success measured in terms of Corporate Social Responsibility: the Greek experience" (with D. Lolos) (**2011**). In *7th HSSS2011 National & International Conference*, Athens, Greece, 4-7 May 2011.
14. "Financial Knowledge and Financial Behaviour in Small & Medium-Sized Enterprises: an exploratory study for Greece" (with M. Stefanitsis & J. Hassid) (**2011**). In *7th HSSS2011 National & International Conference*, Athens, Greece, 4-7 May 2011.
15. "Exploring the possibilities in students entrepreneurship: evidence from Greece" (with N. Apergis) (**2011**). In *71st International Atlantic Economic Conference, Athens Greece*, 16 -19 March 2011.
16. "The Determinants of Business Start-ups in tertiary Education: evidence from Greece through a panel data approach" (with N. Apergis) (**2011**). In *38 Annual Meeting for the Academy of Economics and Finance*, Jacksonville, Florida, 9-12 February 2011.
17. "Local Development of Health care units and corporate social responsibility: an empirical study" (with E. Talantzi & Skiadopoulou) (**2010**). In *6th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry* focused on "Controlling & Monitoring in Health care Sector", Athens, 15-18 December 2010, Athens Hilton Hotel. (In Greek)
18. "Facilitating business start-ups in tertiary education: observations of students' attitude in Greece" (**2010**). In *Eurasia Business and Economics Society (EBES) 2010 Conference - Athens*, Park Hotel Athens, Greece, 28-30 October 2010.
19. "Entrepreneurial intents among University students: evidence from Greece" (**2010**). In *5th European Conference on Innovation and Entrepreneurship*, National and Kapodistrian University of Athens, Greece 16-17 September 2010.
20. "What are the hurdles or facilitators of students' entrepreneurship intent? Empirical analysis of a Greek case" (**2010**). In *European Asian Economics, Finance, Econometrics and Accounting Science Association Conference Meetings* in Beijing, China, September 7-11, 2010.

21. “Competitiveness of the coastal ferry industry: evidence from SMEs in Greece” (with M. Polemis). In *Business & Economics Society International 2010 Athens*, Greece, July 15-19, **2010**, Divani Caravel Hotel.
22. “Board Structure and Corporate Performance: Evidence from Greece” (**2010**) (with A. Ballas & N. Tsianaka). In *69th International Atlantic Economic Conference*, Prague, Czech Republic, 24-27 March 2010.
23. “Health and Tourism: health-spa in Edipsos» (**2009**) (with Meimeti E., N. Groutsis, Kanavou K., Sarafidou E., Tsakiraki E., Vasilopanagi A., Gliarmi E., Pollalis Y.). In *5th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry focused «Innovation in Health and Health Services*, Athens, 2-5 December 2009, Hilton Hotel. (In Greek).
24. “Socioeconomic Aspects of AIDS: case Study in Greece” (**2009**) (with I. Devetzi). In *5th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry focused «Innovation in Health and Health Services*, Athens, 2-5 December 2009, Hilton Hotel. (In Greek).
25. “Market power and competition among wholesale and retailing firms operating in the oil industry: some lessons from the Greek case” (**2009**) (with M. Polemis), In *68th International Atlantic Economic Conference*, Boston, Massachusetts, 8-11 October 2009.
26. “Financial Knowledge and Financial Behaviour in Small and Medium Sized Firms: a first approach to Greek Case” (with J. Hassid and M. Stefanitsis). In *Eurasia Business and Economics Society (EBES) 2009 Conference*, Kadir Has University, Istanbul, Turkey (June 1st and 2nd, **2009**).
27. “Good practice in opportunity recognition and entrepreneurial process of start ups: some considerations and suggestions” (with J. Anagnostopoulos). In *5th National & International Hellenic Society for Systemic Studies (HSSS) Conference*, Xanthi, Greece, 24-27 June, **2009**.
28. “Jobs’ attractiveness in specialty public hospitals: evidence from Greece” (with I. Kiposi, E. Giannouli, A. Papageorgiou), (**2009**). In *21st National Conference E.E.E.E. “Decision Making in Healthcare Systems”*, Track 1.3.: Quality & Technology in Healthcare Services, 28-30 May, PARK Hotel, Athens (In Greek).
29. “Healthcare services provision: an alternative perspective” (**2009**) (with E. Tzanalaridou & A. Ballas). In *67th International Atlantic Economic Conference*, Rome, Italy, 11-14 March 2009.
30. “Rationing in Health Care” (with E. Tzanalaridou). In *International Scientific Conference eRA-3*, Aegina Island, Greece (19-21 September **2008**).
31. “Commercializing Research Results in Immature Technology Transfer Markets: Greece Case” (with N. Melanitis and V. Tsakalos). In *ISPIM 2008 Conference: Open Innovation. The XIX ISPIM Conference*, Tours (Loire Valley), France, 15 to 18 June **2008**.
32. “Democratizing Industry: forlorn hope or renewed opportunity? (with J. Donaldson). In *International Conference ISA RC World Forum* (Barcelona, 5-8 September **2008**). General Theme for RC10 Program: “Subordinate vs. Emancipatory Modes of Participation in a Globalizing World”. Session RC10: Title: “Participation Reconsidered: Its conceptual meaning, ideology and practice under a new light”.
33. “Technology watch: an empirical analysis of the technology supply and demand in Europe” (with N. Melanitis). In *International Conference in “Recent Developments in Economics, Finance & Accounting, and Econometrics”*, the New Delhi, India, 7-12 September **2008**.
34. “Corporate Governance and Transparency Scores: An Empirical Study of Greek Listed Firms” (with A. Ballas and D. Kaforos). In *65th International Atlantic Economic Conference*, Warsaw, Poland, 9-13 April **2008**.
35. “Market Shares and Concentration in the EU Auditing Industry: The Effects of A. Andersen’s Demise” (2007) (with A. Ballas). In *63rd International Atlantic Economic Conference*, Madrid, 14-18 March 2007.

36. "Strategies in the context of E-Health" (with I. Zantzos). In 3rd Panhellenic Conference for Management, Economics and Policies in Healthcare Sector, Athens, 12-15 December 2007, Hilton Hotel. (In Greek)
37. "Competitiveness in International Shipping Business: The Role of Leadership in Family Firms" (with I. Theotokas). In ICABE 2007, INTERNATIONAL CONFERENCE ON APPLIED BUSINESS AND ECONOMICS, University of Piraeus, 4-6 October 2007. *Conference Proceedings: Abstracts*, p. 67; also available on line «www.icabe.gr».
38. "Strategic Business Plan as a Tool for enhanced Management practices: The case of the General Hospital in Argos" (with E. Giannakoulas & V. Galatianos). In 9th Panhellenic Conference for the Management of Health Services and Social Care, Corfu 4-7 October 2007, Hotel Corfu Chandris. (*Conference Proceedings: Abstracts*, p. 6; also available on line «<http://www.mediforce.gr/images/pdf/summaries9.pdf>»). (In Greek)
39. "Strategic Innovation Management in Healthcare Institutions: the Case of a Greek Cardiac Surgery Center" (with M. Pontikaki and N. Kouvatsi). In 10th Toulon- Verona Conference on Excellence in Services, Thessaloniki, Greece, 3-4 September 2007. *Conference Proceedings*, pp. 441- 447.
40. "Entrepreneurial excellence in shipping: from cost leadership to innovation with an emphasis on quality" (with I. Theotokas). In International Conference Shipping in the Era of Social Responsibility. In honour of the late Professor Basil Metaxas, Argostoli, Cephalonia, GR, 14-16 September.
41. "Privatization's narrative of state-owned services: panacea or threat to businesses and labour forces democracy" (with J. Donaldson). In XVI ISA World Congress of Sociology (Durban, South Africa, 23-29 July 2006) "The Quality of Social Existence in a globalizing World", ISA/RC 10, Session 5: "Privatization and democratization. Challenges for social existence". *Conference Proceedings: Abstracts*.
42. "Does privatization provide a net contribution to welfare?" (with J. Donaldson). In 61st International Atlantic Economic Conference, Berlin, Germany, 15-19 March 2006.
43. "'How' and 'under what preconditions' new management approaches facilitate organizational competitiveness of modern firms?" (with V. Pekka). In 1^{er} Colloque Europeen d'Intelligence Economique, 27-29 January 2005, Poitiers, Futuroscope, France, *Conference Proceedings* (DVD). Cote: R9715-30-DID-PJ.
44. "Technology / Knowledge & Knowledge-intensive Entrepreneurship: key factors for sustainable growth and competitive advantage". In 2nd Conference for the Enhancement of the University students Entrepreneurial Opportunities, Harokopeio University, Greece, 19-20 May 2005. (Conference proceedings: CD-ROM).
45. "Globalization, the New Economy and the renewed interest in Trade Unions' involvement and participation: what can we expect for the future?" (with J. Donaldson). In World Congress on Globalization, Trade Unions Involvement & Participation, July 5-9, 2005, Stockholm, Sweden, *Conference Proceedings: Abstracts*.
46. "Coastal Shipping Issue in Greece: State Policies, Market Structure and Key Causes" (with M. Lekakou). In 4th International Conference on Maritime History, Corfu, Greece, June 2004, *Conference Proceedings* (CD-Rom).
47. "Internationalization and Human Resources Development in European Small Firms" (with J. Hassid). In 6th SMESME International Conference, Athens, 1-4 June 2003, *International Conference Proceedings*, pp. 243-252.
48. "Corporate social Responsibility in Shipping: Industry responses to policy changes" (with M. Lekakou & I. Theotokas). In International Association of Maritime Economists (IAME) and published in the *Proceedings of the International Conference*, Panama, 2002, CD-ROM.
49. "Matching company codes and stakeholders' expectations" (with J. Donaldson). In 28th European International Business Academy (EIBA) and published in the *Proceedings of the 28th Annual Conference*, Athens 2002, CD-ROM.

50. “The evolution of the Greek coastal shipping enterprises in the 20th century” (2002), (with M. Lekakou). In 2nd International Maritime Conference on “Geopolitics of the Sea”, Chios, Greece, 26-27/09/ 2002.

14.7 Further scientific work, Research Programmes, Educational Material, Research Documents, Special Reports, Mimeos & Surveys, Articles in Business Press (selected):

- 1) I. Fafaliou (2011). Educational material on *Social Entrepreneurship* (tutorials & case studies) in the context of the “Innovation & Entrepreneurship Unit” of the University of Piraeus. (Also available on-line: <http://mokep.unipi.gr>).
- 2) I. Fafaliou (2010) “*Social entrepreneurship*”. Article published in the newspaper KATHIMERINI (12 June 2010, p. 15).
- 3) I. Fafaliou, “Health and Quality of Living of rural women: challenges and alternative approaches”. In the Conference of the Greek Ministry for Agricultural Development, Xanthi 3 & 4 Oct. 2006. (Conference proceedings).
- 4) I. Fafaliou, “Rural Women and Peace: challenge for sustainable development and social welfare”. In the Conference of the Greek Ministry for Agricultural Development, (15 & 16 Oct. 2005), Arachova, Viotia. (Conference proceedings, pp. 37-42).
- 5) I. Fafaliou and J. Donaldson (2005) “*An alternative approach to public sector misery*”. Article published in the newspaper KATHIMERINI (24 May 2005, p. 26).
- 6) I. Fafaliou, “*EC-study SMEs and Public Procurement: Access to Public Contracts for Small and Medium-Sized Enterprises*” (May 2003). Research document for the *Austrian Institute for SME Research*, Wien, Austria, *EIM Business & Policy Research*, and *EU- Enterprise DG*. (Also available at: <http://europa.eu.int/comm/enterprise/entrepreneurship/craft/craft-studies/craftpublicprocurement.htm>)
- 7) I. Fafaliou and D. Giannelis “*Second Career - Self-employment and becoming an entrepreneur as a second career for dependant employees: Greek Report*” (March 2003). Research Document, funded by *EIM Business & Policy Research* and the *EU- Enterprise DG*.
- 8) I. Fafaliou “*Competence Development in Small & Medium Size Enterprises (SMEs): The case of Greece* (April 2003). Research Document for the “*European Network for SME Research-ENSR*” and the 8th Annual Report of the “*European Observatory for SMEs*”.
- 9) I. Fafaliou “*Internationalisation of SMEs: National report of Greece* (April 2003). Research Document for the “*European Network for SME Research-ENSR*” and the 8th Annual Report of the “*European Observatory for SMEs*”.
- 10) I. Fafaliou “*The social & environmental responsibility of Small & Medium Size Enterprises (SMEs): National report of Greece*” (October 2001). Research Document funded by the “*European Network for SME Research-ENSR*” in the context of the 7th Annual Report of the “*European Observatory for SMEs*”.
- 11) I. Fafaliou, “*The Role of the European SME as a Means to Combat Unemployment and Social Exclusion in the Context of the Dual Economy*” (July 2001). PhD Thesis registered at Leicester University, Leicester, UK.
- 12) “*From Schooling to Working Life: Alternative Paths, Issues and Dilemmas in Educational Policies*” (2002). Published research study in the context of the EPEAEK project, 1997-2000, Measure 3.2b, Ed. Centre of Educational Research: Athens, June 2002 (in charge of the field work).
- 13) “*Social Networks: a means for inclusion of graduates of initial vocational training* (2000). Survey commissioned by the Greek Employment Organization (OAED) (member of the research team).

- 14) *“Entrepreneurship in the Greek Economy (2000). Text Book, by Hassid, J. & A. Karagianis, Interbooks, Athens (participation as Senior Researcher in the field work).*
- 15) *“Entrepreneurship in the Greek Agricultural Sector” (2000). Research Project commissioned by the Greek Ministry of Agriculture (participation as Senior Researcher in the field work).*
- 16) I. Fafaliou *“Development of Small & Medium-sized Enterprises (SMEs) in the Context of the Social Economy” (1999). Research Report funded by the “European Network for SME Research-ENSR” – Annual Proceedings of the 6th “European Observatory for SMEs”, Brussels, May.*
- 17) I. Fafaliou *“New Services for Small & Medium-sized Enterprises (SMEs)” (1999). Research Document funded by the “European Network for SME Research-ENSR” – Annual Proceedings of the 6th “European Observatory for SMEs”, Brussels, May.*
- 18) *“Technology Support Centres for SMEs – New Technologies and Employment (CIBERAL IFESTOS)” (1998), EU ADAPT Programme (participation as Senior Researcher in the field work).*
- 19) *“Social Economy in Greece and EU Member Countries: A Comparative Study” (1998). Mimeo for the Hellenic Labour Institute (member of the research team).*
- 20) I. Fafaliou *“Working Conditions – Health and Safety in SMEs” (1997). Research Document funded by the “European Network for SME Research-ENSR” – Annual Proceedings of the 5th “European Observatory for SMEs”, Brussels, May.*
- 21) I. Fafaliou *“Labour – Intensive growth in SMEs” (1997), Research Report funded by the “European Network for SME Research-ENSR” – Annual Proceedings of the 5th “European Observatory for SMEs”, Brussels, May.*
- 22) *“Researchers Network For Continuous Training and Employment” (D.E.K.A.), (12/ /1996-12/1/1998). Study funded by the Greek General Secretariat for Research and Technology (Ministry for Development), in the context of the European Programme EPET II.*
- 23) *“Accreditation of Occupational Qualifications” (1996): Feasibility Study on behalf of the Athens Chamber of Commerce and Industry (EBEA) (participation as Senior Researcher in the field work).*
- 24) *“Tip”-mit-system: Evaluation of the opportunities for implementing a German innovative vocational programs to the Labor Force of the Greek Retail Sector” (1994). Study undertaken in the context of the European FORCE Program (member of the research team).*
- 25) *“Evaluation of the Utilization of the Community Structural Funds by Small-Medium Size Enterprises” (1992). Study commissioned by the European Commission DG XXII (member of the research team).*
- 26) *“Evaluation of the Continuous Vocational Training Schemes in Greece private for the Improvement of private Enterprises Competitiveness” (1994). Study commissioned by the Organization of Labor Force Employment (OAED) (member of the research team).*
- 27) *“Employment, Work and Continuous Vocational Training in the Greek Retail Distribution Sector” (1992): European Commission FORCE Program (member of the research team).*
- 28) *“Study on the Impact for the Greek Manufacturing Industry from the completion of the EC Internal Market” (1992): Institute of Economic and Industrial Research (member of the research team).*

15. Submitted work

- 1) *“Assessing the level of competition in the European Union banking industry: A panel data non-structural approach” (with N. Apergis and M.L. Polemis).*

16. Recent Research Programs

- 1) Operational program Development of Human Resources - (ESPA 2007-13) -Support Actions Green Entrepreneurship and Corporate Social Responsibility for Commercial Businesses.
- 2) Operational program Education & Lifelong Learning (ESPA 2007-2013) - Employment and Career Structure (D.A.STA) of Universities (2010-2012). Member of the University of Piraeus Steering Committee.
- 3) Operational program Education & Lifelong Learning (ESPA 2007-2013) – *Innovation and Entrepreneurship Unit (Mokep) of University of Piraeus*, 1/09/2010-30/11/2012. Representative of the Economics Department – Supply of Educational material, tutorials, and counseling.
- 4) Hellenic Aid Program sponsored by the Greek Ministry of Foreign Affairs for entrepreneurial courses at *Tbilisi State University* of Georgia, Tbilisi, GEO, 2007-08. Supply of educational material and lectures on entrepreneurship at Tbilisi State University, Georgia.
- 5) Greek Post with the Research Centre of the University of Piraeus: in house training programme for middle managers (from November 2005 until May 2006).
- 6) Research program ΕΠΕΑΕΚ II, (2003-2005), action 3.1.1. “Encouragement of the Entrepreneurial Activity and Innovative Actions of IEK students and students of Schools of Primary Vocational Training (ΕΨΙΛΟΝ programme). Supply of Educational material.

18. Member of Scientific Conference Committees – Moderator in Podium Sessions and Round Tables- Expert Panel- Discussant – Others (selected):

- 9^ο Πανελλήνιο Συνέδριο για τη Διοίκηση, τα Οικονομικά και τις Πολιτικές Υγείας, με τίτλο «Εθνικό Σύστημα Υγείας: 30 Χρόνια Μετά», Αθήνα, 5-7 Δεκεμβρίου 2013, Ξεν. Athens Hilton. Μέλος της Επιστημονικής Επιτροπής του Συνεδρίου.
- ICABE 2013 International Conference on Applied Business and Economics, with main theme “*The Role of Financial Accountability and Transparency in Economic Activities*” 2-4 Oct. 2013. City University of New York, Manhattan, 10th Av at 58th Str., John Jay College of Criminal Justice. Μέλος της Επιστημονικής Επιτροπής του Συνεδρίου.
- Business Mentors Network (από Ιούλιο 2013) E-book.
- Member of the National Board for the Global Entrepreneurship Week/GWE (from Sept 2013).
- Business & Economics Society International (B&ESI) Conference in Monte Carlo, Monaco (July 6-9, 2013). Chair session (session 6, July 6th, 2013: Banking & Innovation, Social Media & Hotel Room Rates).
- 9th. HSSS National & International Conference, 11 - 13, July, 2013, Volos, Greece. Μέλος της Επιστημονικής Επιτροπής του Συνεδρίου.
- Business & Economics Society International (B&ESI) Conference in Monte Carlo, Monaco (July 6-9, 2013). Chair session (session 6, July 6th, 2013: Banking & Innovation, Social Media & Hotel Room Rates)
- Western Economic Association International (WEAI) 10th Biennial Pacific Rim Conference, Tokyo, Japan. March 14-17, 2013 | Keio University, Mita Campus. Discussant.
- 8th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry, “*Economy and Health in Crisis: Deadlocks and Excesses*”, Athens Hilton, 13-15 December 2012. Member of the Scientific Committee.
- Judge of Business Ideas at the 1st In Athens Startup Weekend University, Kauffman Foundation, 28-30 September 2012, Kakogiannis Foundation, Athens, Gr.

- 8th. HSSS (Hellenic Society for Systemic Studies) National & International Conference, University of Macedonia, 5 - 7 July, **2012**, Thessaloniki. Member of the Scientific Committee.
- Forum for Economists International Conference, Amsterdam, Netherlands, June 1-4, **2012**. Discussant of the paper “Consumer Biases and Firm Ownership” by Ryan Bubb, New York University School of Law and Alex Kaufman, Board of Governors of the Federal Reserve System (FRB), Washington, USA,” Session 9: Economic Behaviour, June 3, 15:15-17:15.
- 73rd International Atlantic Economic Conference, Istanbul Turkey, 28-31 March **2012**. Chair in session E00-1-3928 Issues in Macroeconomics, Slot: Thursday, 29 March 2012: 8:30 AM-10:30 AM.
- 7th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry, “Health and Health Services after the Memorandum”, Athens, 14 - 17 December **2011**, Athens Megaron of Music. Member of the Scientific Committee and Expert panel at the closed meeting “*EOPYY: An account for managing health resources or a complete network of health care*”.
- Business & Economics Society International Conference, Split, Croatia, 6-9 July 2011. Discussant of the paper “Success Factors in Small Enterprises - Evidence from Germany” in Session 17: Mergers & Acquisitions, Small Firms, Monopoly, Growth & Risk.
- 38th Annual Meeting for the Academy of Economics and Finance, Jacksonville, Florida, 9-12 February **2011**. Discussant of the paper “The Impact of Online Courses on Student Retention and Progression” in the Session “The Business of Education”.
- Hellenic Society for Systemic Studies (HSSS) 7th. National & International Conference «Professional Systemics in Action», University of Piraeus and Panteio University Hotel Stratos Vassilikos, Athens, Greece, 04 - 07 May, **2011**. Member of the Scientific Committee & chair in session EA-12: Small- & Medium-sized Enterprises.
- 6th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry, “Control Policies and Evaluation in Healthcare Sector”, Athens, 15-18 December **2010**, Hilton Hotel. Member of the Scientific Committee.
- Expert panel at the closed meeting «Instruments for Control Policies and Evaluation in Healthcare Services”, 16th Dec **2010**. In 6th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry.
- Member of the Round Table on Women Entrepreneurship (Dec **2010**): “SMEs and Entrepreneurship Policy: European Actions for Women Entrepreneurs”, The Hellenic Association of Young Entrepreneurs. European parliament Office in Athens.
- Eurasia Business and Economics Society (EBES) 2010 Conference - Park Hotel Athens, Greece, 28-30 October **2010**. Chair in two sessions.
- Business & Economics Society International 2010 Athens, Greece, July 15-19, **2010**, Divani Caravel Hotel. Discussant in session 13.
- 5th Panhellenic Conference in Management, Economics and Policies for Healthcare Industry, Athens, 2-5 December **2009**, Hilton Hotel. Member of the Scientific Committee.
- 68th International Atlantic Economic Conference, Boston, Massachusetts, 8-11 October **2009** (Chair in session).
- The 67th International Atlantic Economic Conference, Rome, Italy, 11-14 March **2009**. Chair in Session: Macroeconomic Topics in Europe.
- 4^o Panhellenic Conference in Management, Economics and Policies for Healthcare Industry, Athens, 3-6 December **2008**, Hilton Hotel. Member of the Scientific Committee.

- International Society for Pharmacoeconomics and Outcomes research (ISPOR) 11th Annual European Congress, Hilton Athens, Athens, Greece, 8-11 November 2008. Moderator in Podium Session II: Economic issues (Sunday 9 Nov 2008).
- eRA -3 (The information society era -3), Aegina Island, Greece, 19-21 September 2008. Member of the Scientific Committee.
- The 1st International Conference on Recent Development in Economics, Finance & Accounting, and Econometrics, New Delhi, India, 8-12 September 2008. Chair in Session.
- 5th AFE Conference – Advances in Applied Financial Economics, Samos Island, July 4-6, 2008. Member of the Scientific Committee and Chair in SESSION IX: MANAGEMENT, Saturday 5/07/2008.
- The 65th International Atlantic Economic Conference, Warsaw, Poland, 9-13 April 2008. Chair of Session D00-3: ISSUES IN THE PRODUCTION OF GOODS AND SERVICES.
- 3^o Panhellenic Conference in Management, Economics and Policies for Healthcare Industry “Health: who is going to pay? The search for restructuring of healthcare”, Athens, 12-15 December 2007, Hilton Hotel. Member of the Scientific Committee.
- 4th AFE Conference – Advances in Applied Financial Economics, Samos Island, July 12-14, 2007. Member of the Scientific Committee.
- 2^o Panhellenic Conference in Management, Economics and Policies for Healthcare Industry, Athens, 13-16 November 2006, Hilton Hotel. Round table coordinator: “Challenges of the National Healthcare System in the Knowledge Society”.

19. Invited Speaker and Rapporteuse, Workshops and Symposia (selected):

- I. Fafaliou, Reviewers panel of students business ideas at 1st in Athens *Startup Weekend University*, Kauffman Foundation, 28-30 September 2012, Kakogiannis Foundation, Athens, Gr.
- I. Theotokas and I. Fafaliou, “CSR in service industry with special emphasis on the maritime sector”, 2nd INTERREG Conference -2nd International Conference in Socially Responsible and Sustainable Entrepreneurship and Innovation. De Vere Grand Harbour, Southampton, UK, 24-25 October 2012. (*Stream 9 Organizer*)
- I. Fafaliou, “Rebranding of the Greek Entrepreneurship: Success Stories of Young Entrepreneurs”. Open seminar of the ‘Innovation & Entrepreneurship Unit’ of the University of Piraeus in co-operation with ‘Young Leaders’ association, 26 January 2012. (*Organizer*).
- I. Fafaliou, “Family Firms in Crisis: Scenarios for Success”, Conference of Trade Associations Federation of Attica and adjacent prefectures, and Piraeus Traders Association “The trade route amid crisis: opportunities and recovery strategies, 22/11/2010, Commerce and Industrial Chamber of Piraeus. (*Invited speaker*)
- I. Fafaliou, “Entrepreneurship: Gender and Equal opportunities”. At the Agricultural University of Athens, GR. [*Main speaker*. In the context of EPEAEK II, 26/11/07].
- I. Fafaliou, “Health and Quality of Living of rural women: challenges and alternative approaches”. In the Conference of the Greek Ministry for Agricultural Development, Xanthi 3 & 4 Oct. 2006. (*Invited speaker*)
- I. Fafaliou, “Rural Women and Peace: challenge for sustainable development and social welfare”. In the Conference of the Greek Ministry for Agricultural Development, (15 & 16 Oct. 2005), Arahova, Viotia. (*Invited speaker*)

- International Meeting in Athens (May 1990), “Epsilon” project: A Project on the Entrepreneurial Training for Greek Immigrants in Germany. (*Rapporteurse*)
- European Union Conference on Innovative Training Systems in Retail Trade, Frankfurt, Germany (Nov. 1994). (*Main speaker*)
- European Meeting on the Creation of a Consortium for the Application of a Pilot Project for Centres of Retail Trade Excellence (CEDEFOP, Berlin, Germany, Feb.1996). (*Main speaker*)
- Workshop of Network for Co-operatives, Merida, Extremadura, Spain (3-10Feb. 1997) in the context of ADAPT-CIBERAL / IFESTOS. (*Main speaker*)
- International Meeting of CIRETOQ Network (CEDEFOP’s network on trends in occupations and qualification), Thessaloniki, Greece (12-13 June 1997). (*Main speaker*)
- European Meeting of General Confederation of Greek Small Businesses and Trades (GSEVEE), Athens, Greece (29 June 1998): “Productivity in small enterprises, Human Resources, and New technologies”. (*Invited speaker*)

20. Business Seminars delivered (selected):

1992-2007:

- *Hellenic Productivity Center* (ELKEPA), Institute of Management, Athens. Tutor & Facilitator / Moderator in various managerial programmes (Subjects: communication, team-building, bargaining, human resources development, leadership, motivation, supervision).
- *Hellenic Management Association* (EEDE), Institute of Management, Athens. Instructor in various short-and medium-term vocational training courses tailored made for SMEs’ middle and top-managers in the areas of personnel management and total quality issues.
- *Center of Economic Research of the University of Piraeus* (KEPP). Instructor in various post-graduate courses in the field of Business Administration and Human Resources management.
- *Athena International Center of Further Education*, Syros, Greece. Instructor in various vocational training programs addressing start-ups and older SMEs activated in alternative tourism areas in the Greek islands of South Cyclades.
- Facilitator in executives training programs for private companies in various industries (e.g. textiles, chemicals).
- *Organization of Public Transportation*, Athens Greece. Facilitator / Moderator in customers-centred services training programs (Taught modules: analysis of human transactions, group dynamics, effective communication techniques, self-understanding and self-development).
- *Hellenic Radio-Television S.A.* (ERT): Intra-Balkan continuous training program for executives of radio-television public institutions. Instructor and animator.

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